Subscription hyper automation

LISA®

Maximize automation, gain efficiency

The hyper automation way:

1. Determine how subscriptions are captured in terms of duration, billing cycles and subscription line items in LISA
2. Approve and publish new subscriptions
3. Run HARP to create all action needed
4. Firm and post each action

Unlock subscription business

HARP

Why actions?
Actions are the counted units we generate to automate each step in the subscription lifecycle. The value we bring is based on reducing manual action management, by automating the below actions. As we position LISA as a key solution for Subscription management, the license plans reflect that commercially as well.

Determine subscription actions volume
1. Generate sales order invoice lines
2. Revenue recognition actions
3. Generate security deposit request
4. Request for deposit payment
5. Generate purchase order
6. Cost recognition actions
7. Renewal approval
8. Monitoring of entitlement usages in project and meterage

Sales invoice line actions
Determine the average monthly volume of subscription invoice lines

Revenue recognition actions
Determine the average monthly volume of LISA recognized revenue actions per month

Security and normal deposit actions
Determine the average monthly volume of deposit actions resulting in request for payment (usually upfront)

Purchase order line actions
Determine the average monthly volume of purchase line (back to back with sales lines or stand alone) actions

Cost recognition actions
Determine the average monthly volume of cost recognition actions based on purchased subscriptions

Renewal approval actions
Determine the average monthly volume of renewal approvals of existing subscription agreements

Entitlement monitoring actions
Determine monthly entitlement action volume based on pay-per-use or consumption or entitlements

Use LISA and Microsoft Dynamics 365 Business Central or Finance and Operations to streamline your subscription lifecycles.

LISA HARP will generate all billing, renewal, price updates, deposits, purchase, recognition actions and you firm and post, resulting in a tidy and up to date subscription process.

Extend with Power Automate
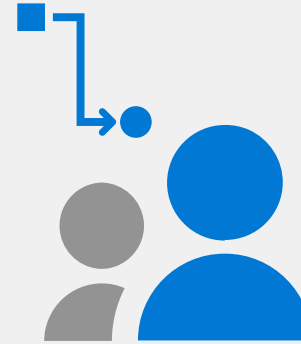
Go over and beyond

All LISA business applications for Microsoft Dynamics 365 can be extended with Microsoft Power Automate, so you can build cross-department and cross-application flows, maximizing collaboration and fine-tuned automation.

Your team will focus on processing actions and approvals, with minimal human intervention.

Microsoft Dynamics 365

bluefort

Design and deploy deep process automation with LISA's HARP and Microsoft Power Automate

Bluefort's LISA uses Microsoft Power Platform

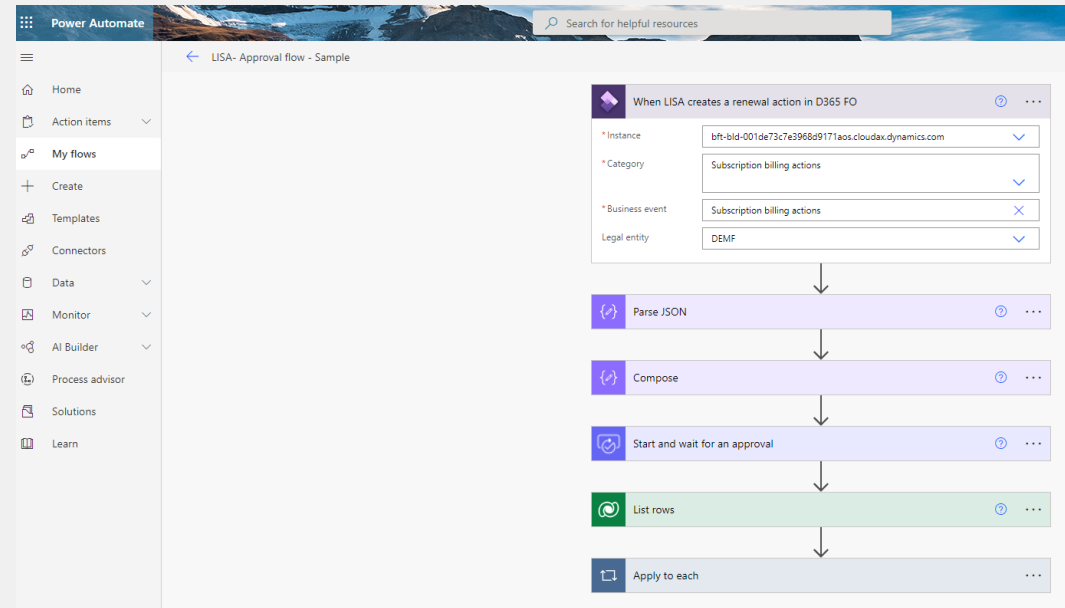# Hyper automating subscriptions across teams

With LISA's HARP your design different events and actions to be created when subscription require them. HARP generates actions for all your subscription plans, ranging from billing to purchase actions, ensuing you follow up in the moment needed.

Every event within a subscription lifecycle is captures and can be used to trigger Power Automate flows for further cross-app automation. Use Microsoft Teams to approve or reject renewals. Send emails with updates to your customers, for example after an indexation has been applied.

Microsoft Dynamics 365

bluefort

Win customers and keep them moving forward

Start with Sales apps and extend your customer experience at your pace. Connect with Subscription ERP and go full cycle.

Get ARR, ACV, Customer Lifetime Value, Churn and Net Revenue Retention Rates reports in your dashboard.

Extend and build more dashboards and reports using the power of LISA BusinessPro and Microsoft PowerBI

When you run LISA and Microsoft Dynamics 365, you have the business apps your need to run your subscription automation and provide an awesome customer experience.

For more information, visit www.bluefort.eu or mail us at sales@bluefort.eu

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