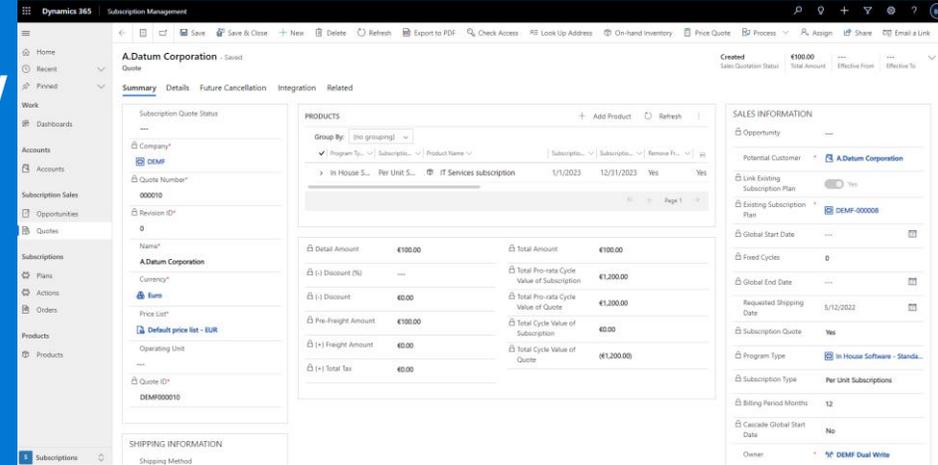


Unlock subscription sales opportunities

Increase your subscription sales inflow

Get it done your way

- Connect to Microsoft Dynamics 365 Customer Service
- Use PowerApps Portals (Pages)
- Use the Subscription Sales app for your sales team
- Connect to your Subscription ecommerce store



Use LISA and Microsoft Dynamics 365 Customer Service or deploy LISA with Microsoft PowerApps for customer self service journey.



Connect your customer self service app with LISA in Dynamics 365 to empower your team to directly team up with the customer and their subscription requests.

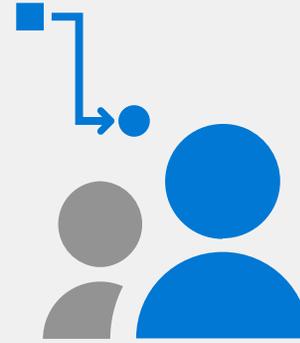
Develop the best capability

Digital Customer Self Service

Providing great customer service for subscriptions is having your customer take the wheel. Allow them to review, pause, stop or add more subscription in a self-service application. Then connect your sales and customer services teams so they can jump right into the customer action.



Building great customer service apps with LISA and Microsoft Dynamics 365



Bluefort's LISA uses Microsoft Power Platform



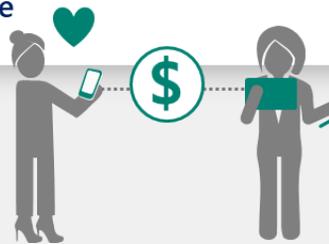
Design, future-proof and deploy LISA and Microsoft Dynamics 365

Allow subscription sale and tracking for customers



Ensure your utilize financials applications and ERP first. Allow customers and sales to create new subscriptions in a secure and easy to use app. Connect the self-service app to subscription business data in LISA for Microsoft Dynamics 365.

Empowers employees to provide outstanding service



Provide your team with apps and collaboration capabilities to pick up customer updates and ensure your respond according to your service level. Capture opportunities and drive up- and cross sale for your customers.

Simplifies subscription administrative processes



Once customer requests are validated and confirmed, they drive changes to existing subscriptions. Based on these changes new billing or other action must be managed with as much automation as possible.

Improve customer experience, reduce churn



Start with Sales apps and extend your customer experience at your pace. Connect with Subscription ERP and go full cycle.



Get ARR, ACV, Customer Lifetime Value, Churn and Net Revenue Retention Rates reports in your dashboard.



Extend and build more dashboards and reports using the power of LISA BusinessPro and Microsoft PowerBI

When you run LISA and Microsoft Dynamics 365, you have the business apps you need to run your subscription automation and provide an awesome customer experience.

CHANNELS & STAKEHOLDERS	D365 SALES, PORTAL, COMMERCE OR WEB FRONT-END										
	LICENSE AND SUBSCRIPTION AUTOMATION										
MODERNIZE FINANCE	ACCOUNTS RECEIVABLES	SUBSCRIPTION DATA ANALYTICS									
		CHANGE MANAGEMENT	BOX SUBSCRIPTIONS	PROJECT INTEGRATION	INQUIRIES AND REPORTS	PROJECT HOUR ENTITLEMENT MANAGEMENT	SUBSCRIPTION CONSUMPTION MODEL				
	ACCOUNTS PAYABLE	PAYMENT MANAGEMENT	DEPOSIT CONTROL	SALES ORDER INTEGRATION	ACTION AUTOMATION	WORKFLOW INTEGRATION	REVENUE RECOGNITION				
			RENEWAL CONTROL		AUDIT TRAIL	DELIVERY SCHEDULES	PROGRAM TYPES				
	FINANCIAL MANAGEMENT (CFO, FM, BM)	SUBSCRIPTION PRODUCT PORTFOLIO	CREDITING SUBSCRIPTIONS	PURCHASE ORDER INTEGRATION	FORECASTING ACV	WORKFLOW APPROVAL	BILLING POSTING PROFILES				
		SUBSCRIPTION PRICING AND DISCOUNTS	RENEWAL OPT-IN		NOTIFICATION MANAGEMENT	SUBSCRIPTION PER USE MODEL	COMMERCIAL TEMPLATES				
			SECURITIES	EAM INTEGRATION	AR INTEGRATION	PERPETUAL SUBSCRIPTION MODEL	BUSINESS EVENTS				
			MANAGE CHURN		AP INTEGRATION						
	OPERATIONS		AUTOMATION		REPORTING		PROCESSING			DEFINE	
	Efficiently manage renewals, prevent revenue leaks and change orders		Automates the Customer Sales Order with back-to-back Purchase Order to Suppliers		Flexible reporting extendable through Power BI		Batching, Firming of Subscription Actions Forecast Subscriptions with custom date ranges and scenarios like unpublished subscriptions and check you ACV			Notifications for business events with Power Automate Flexible Commercial templates – deposits, securities, billing frequency, periods, rolling, calendar, Posting profiles – revenue recognition, VAT considerations Journal definitions, Automatic firming, posting, settlement	

For more information, visit www.bluefort.eu or mail us at sales@bluefort.eu